

Knowledge & Experience  
Shared, Solutions Emerge

**V-MAGNUM OPUS**  
Strategic Solutions Private Ltd.



VMO aims to be a leading consulting & strategic solutions provider to clients by becoming a **One Stop Shop** for all needs of the clients.



## ABOUT V-MAGNUM OPUS

VMO is a boutique consulting firm targeted at providing 'End to End' Business Solutions. We share our knowledge and experience with our clients, knowing that a solution for our clients' businesses will emerge from our association. At VMO, we believe in working together with our clients, right from the Inception stage, and help develop and execute across various phases of the project. With a strong hands-on approach, our desire is to provide comprehensive value added services to our clients. We assist our clients to 'Conceive, Develop & Execute projects. We provide a 'One Stop Shop' to facilitate 'Enter India Strategy' of our foreign clients and 'Overseas Investment Strategy' of our domestic clients. Our focus area is for small to medium sized enterprises (SMEs), to enable their growth & transformation into large enterprises quickly.

Our association does not end as being recognized as strategic advisors to our clients. Instead we yearn to shoulder equal responsibility with our clients across various phases of the assignment starting with ideation, strategic planning, development and execution. We also undertake post implementation monitoring and review, on behalf of our clients, to ensure that the desired objectives and results, as envisaged, are achieved by our clients. We offer services across diverse sectors where we strive to add value to our clients businesses. Our team comprises of talented professionals, practitioners, experts with varied industry backgrounds and management graduates giving us an enormous pool of knowledge to bring to our clients. Our rich inheritance and strong hands-on approach both aim as providing value added services to our clients. VMO was conceived as a business idea by the Partners of 'M. M. Nissim and Co.' along with Mr. Vinod Agarwala (Advocate & Solicitor).

### Our Strategy & Approach is to 'PARTNER' with

- P: Participate right from inception
- A: Add value to our clients business
- R: Represent the promoters interests
- T: Translate an opportunity into a business
- N: Nurture our clients' aspirations
- E: Execute alongside our clients' team
- R: Review mechanisms

### VMO's Mission is

- To join forces with our client in their business
- To support and strengthen our clients
- To advise, strategize and execute alongside our clients
- To provide a basket of services encompassing all of our clients' needs
- To maintain core values of honesty, integrity, dedication and ethics



## Scope, Scale & Challenges of Entrepreneurs

SMEs play an important role in the economic development of a country, especially an emerging economy such as India, where they contribute 17% to India's GDP playing a vital role in the development of the country. SMEs today are exposed to greater opportunities than in the past across industries and sectors. However they face several challenges in their path of growth due to resource constraints of capital, manpower, external finance, network among others and limitations to tap services from large consulting firms.

## Limited Horizons

Entrepreneurs, due to resource constraints, shy away from consulting big advisory firms and prefer to stay with their known financial advisors who help them meet routine compliances. Trust is another important factor which is very dear to promoters in the SME space who prefer to work with known professionals.

## Make the right move

At VMO, we work towards widening the horizons of individual entrepreneurs & promoters. Our approach and values enable us to build a lasting relationship with the Promoters. We take ownership of all the projects that we undertake as a representative of our client. In working together with our clients, we take the liberty to extend our scope of advisory services beyond the topics discussed, thereby enabling our clients to look beyond the obvious. With our internal knowledge base, talent pool, networking, transaction management experience across a wide array of sectors and resource mobilization skills, we can add tremendous value to our clients businesses and pave a road map for growth.

VMO has extensive hands on experience in managing investment banking transactions, providing business and financial consulting services, adding value to its clients' strategy and facilitating growth and diversification opportunities. VMO's clients showcase its exposure to assignments covering a wide range of industries / sectors.

Conceive, Develop & Execute – Participate right from inception to implementation

## Strong hands on approach – Nurturing our clients' aspirations

### BOARD OF DIRECTORS

Mr.Hasmukh Ghia | Mr.Vinod Agarwala | Mr.Samir Mehta (Directors)  
Mr. Ramesh Bhosale | Dr. Deval Lakdawala (Executive Directors)

### Our Services

#### Strategic Consulting Services

- Ideation & evolving a Strategy
- Conducting a Feasibility study
- Developing a Business Plan
- Compiling a Project Report / Information Memorandum

#### Investment Banking Services

- Mergers & Acquisitions
- Business Valuation and Due Diligence
- Resource Mobilization via Debt & Equity
- Private Equity Placement
- Capital Structuring

#### Enter India & Overseas Investment Strategy Services

- Entity Structuring & Advisory
- Facilitating FDI & Overseas Investment
- Facilitating initial set up

#### Financial & Business Consulting Services

- Preparation of Business Model
- Project Consulting, Monitoring & Post Implementation Review
- Corporate / Financial Restructuring
- Coordinating Legal Consulting Services

#### V-Magnum Opus Strategic Solutions Private Limited

##### Corporate Office:

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